

# Housing Supply Overview

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## April 2024

U.S. sales of new residential homes are on the rise again, following a dip in activity the previous month. According to the Census Bureau, new-home sales climbed 8.8% month-over-month to a seasonally adjusted annual rate of 693,000 units, the highest level since last September. New-home sales were up in all four regions, but were highest in the Northeast, where sales jumped 27.8% from the previous month. For the 12-month period spanning May 2023 through April 2024, Pending Sales in the San Diego were down 9.3 percent overall. The price range with the largest gain in sales was the \$5,000,001 and Above range, where they increased 21.5 percent.

The overall Median Sales Price was up 7.0 percent to \$868,636. The property type with the largest price gain was the Single-Family Homes segment, where prices increased 8.1 percent to \$1,000,000. The price range that tended to sell the quickest was the \$500,001 to \$750,000 range at 24 days; the price range that tended to sell the slowest was the \$5,000,001 and Above range at 69 days.

Market-wide, inventory levels were up 32.9 percent. The property type with the largest gain was the Condos - Townhomes segment, where they increased 65.2 percent. That amounts to 1.8 months supply for Single-Family homes and 1.9 months supply for Condos.

## Quick Facts

|   |   |   |
|---|---|---|
| + 21.5%                                   | + 8.2%                                  | - 6.9%                                      |
| Price Range With Strongest Pending Sales: | Home Size With Strongest Pending Sales: | Property Type With Strongest Pending Sales: |
| \$5,000,001 and Above                     | 6,001 Sq Ft and Above                   | Condos - Townhomes                          |

Residential real estate activity in San Diego County, comprised of single family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

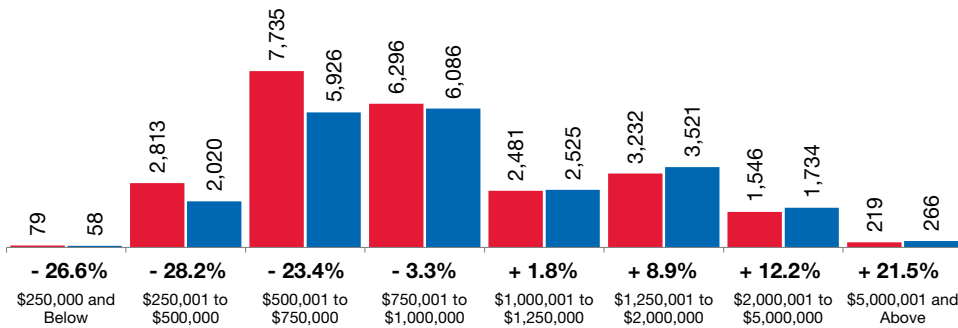
|   |   |
|---|---|
| Pending Sales                           | 2 |
| Closed Sales                            | 3 |
| Median Sales Price                      | 4 |
| Percent of Original List Price Received | 5 |
| Days on Market Until Sale               | 6 |
| Inventory of Homes for Sale             | 7 |
| Months Supply of Inventory              | 8 |

# Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month calculation.

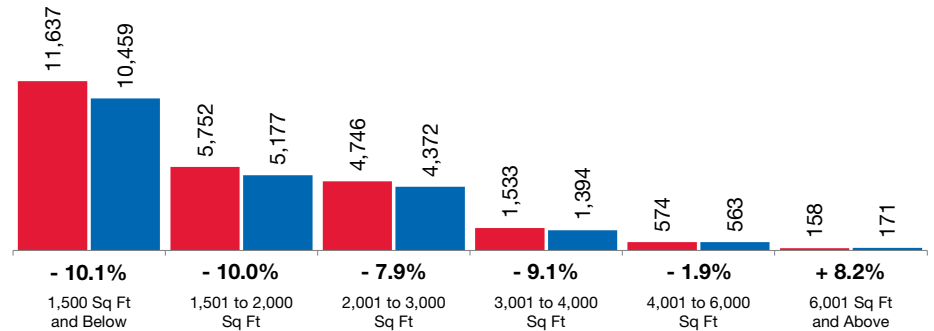
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



### All Properties

| By Price Range             | 04-2023       | 04-2024       | Change        |
|----------------------------|---------------|---------------|---------------|
| \$250,000 and Below        | 79            | 58            | - 26.6%       |
| \$250,001 to \$500,000     | 2,813         | 2,020         | - 28.2%       |
| \$500,001 to \$750,000     | 7,735         | 5,926         | - 23.4%       |
| \$750,001 to \$1,000,000   | 6,296         | 6,086         | - 3.3%        |
| \$1,000,001 to \$1,250,000 | 2,481         | 2,525         | + 1.8%        |
| \$1,250,001 to \$2,000,000 | 3,232         | 3,521         | + 8.9%        |
| \$2,000,001 to \$5,000,000 | 1,546         | 1,734         | + 12.2%       |
| \$5,000,001 and Above      | 219           | 266           | + 21.5%       |
| <b>All Price Ranges</b>    | <b>24,401</b> | <b>22,136</b> | <b>- 9.3%</b> |

### Single-Family Homes

| 04-2023       | 04-2024       | Change         | 04-2023      | 04-2024      | Change        |
|---------------|---------------|----------------|--------------|--------------|---------------|
| 29            | 30            | + 3.4%         | 50           | 28           | - 44.0%       |
| 373           | 231           | - 38.1%        | 2,440        | 1,789        | - 26.7%       |
| 4,013         | 2,544         | - 36.6%        | 3,722        | 3,382        | - 9.1%        |
| 4,924         | 4,541         | - 7.8%         | 1,372        | 1,545        | + 12.6%       |
| 2,036         | 2,009         | - 1.3%         | 445          | 516          | + 16.0%       |
| 2,713         | 2,894         | + 6.7%         | 519          | 627          | + 20.8%       |
| 1,369         | 1,496         | + 9.3%         | 177          | 238          | + 34.5%       |
| 215           | 260           | + 20.9%        | 4            | 6            | + 50.0%       |
| <b>15,672</b> | <b>14,005</b> | <b>- 10.6%</b> | <b>8,729</b> | <b>8,131</b> | <b>- 6.9%</b> |

### Condos - Townhomes

| By Square Feet            | 04-2023       | 04-2024       | Change        |
|---------------------------|---------------|---------------|---------------|
| 1,500 Sq Ft and Below     | 11,637        | 10,459        | - 10.1%       |
| 1,501 to 2,000 Sq Ft      | 5,752         | 5,177         | - 10.0%       |
| 2,001 to 3,000 Sq Ft      | 4,746         | 4,372         | - 7.9%        |
| 3,001 to 4,000 Sq Ft      | 1,533         | 1,394         | - 9.1%        |
| 4,001 to 6,000 Sq Ft      | 574           | 563           | - 1.9%        |
| 6,001 Sq Ft and Above     | 158           | 171           | + 8.2%        |
| <b>All Square Footage</b> | <b>24,401</b> | <b>22,136</b> | <b>- 9.3%</b> |

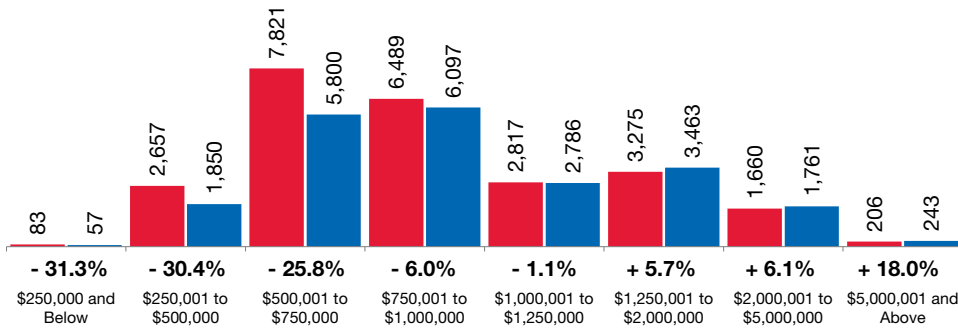
| 04-2023       | 04-2024       | Change         | 04-2023      | 04-2024      | Change        |
|---------------|---------------|----------------|--------------|--------------|---------------|
| 4,853         | 4,220         | - 13.0%        | 6,784        | 6,239        | - 8.0%        |
| 4,231         | 3,725         | - 12.0%        | 1,521        | 1,452        | - 4.5%        |
| 4,358         | 3,982         | - 8.6%         | 388          | 390          | + 0.5%        |
| 1,503         | 1,358         | - 9.6%         | 30           | 36           | + 20.0%       |
| 568           | 549           | - 3.3%         | 6            | 14           | + 133.3%      |
| 158           | 171           | + 8.2%         | 0            | 0            | --            |
| <b>15,672</b> | <b>14,005</b> | <b>- 10.6%</b> | <b>8,729</b> | <b>8,131</b> | <b>- 6.9%</b> |

# Closed Sales

A count of the actual sales that have closed in a given month. **Based on a rolling 12-month calculation.**

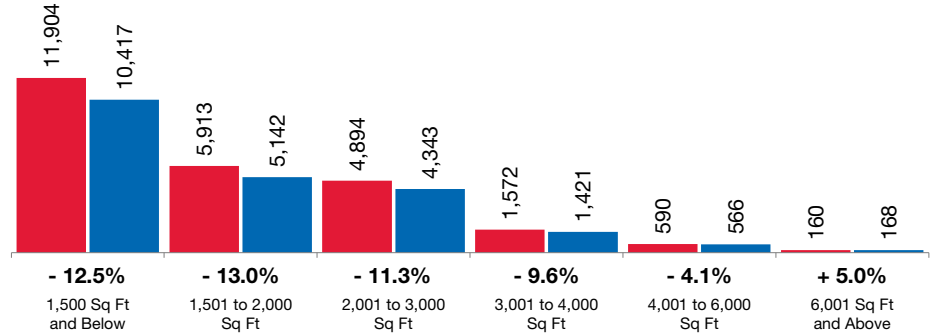
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



### All Properties

| By Price Range             | 04-2023 | 04-2024 | Change  |
|----------------------------|---------|---------|---------|
| \$250,000 and Below        | 83      | 57      | - 31.3% |
| \$250,001 to \$500,000     | 2,657   | 1,850   | - 30.4% |
| \$500,001 to \$750,000     | 7,821   | 5,800   | - 25.8% |
| \$750,001 to \$1,000,000   | 6,489   | 6,097   | - 6.0%  |
| \$1,000,001 to \$1,250,000 | 2,817   | 2,786   | - 1.1%  |
| \$1,250,001 to \$2,000,000 | 3,275   | 3,463   | + 5.7%  |
| \$2,000,001 to \$5,000,000 | 1,660   | 1,761   | + 6.1%  |
| \$5,000,001 and Above      | 206     | 243     | + 18.0% |
| All Price Ranges           | 25,008  | 22,057  | - 11.8% |

### Single-Family Homes

| 04-2023 | 04-2024 | Change  | 04-2023 | 04-2024 | Change   |
|---------|---------|---------|---------|---------|----------|
| 33      | 30      | - 9.1%  | 50      | 27      | - 46.0%  |
| 377     | 203     | - 46.2% | 2,280   | 1,647   | - 27.8%  |
| 3,881   | 2,342   | - 39.7% | 3,940   | 3,458   | - 12.2%  |
| 5,061   | 4,507   | - 10.9% | 1,428   | 1,590   | + 11.3%  |
| 2,293   | 2,243   | - 2.2%  | 524     | 543     | + 3.6%   |
| 2,761   | 2,864   | + 3.7%  | 514     | 599     | + 16.5%  |
| 1,459   | 1,535   | + 5.2%  | 201     | 226     | + 12.4%  |
| 204     | 237     | + 16.2% | 2       | 6       | + 200.0% |
| 16,069  | 13,961  | - 13.1% | 8,939   | 8,096   | - 9.4%   |

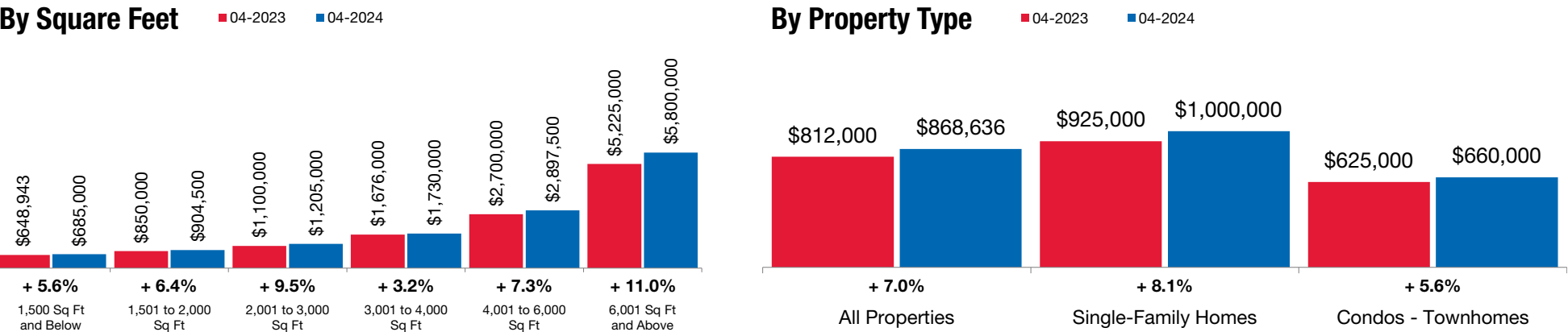
### Condos - Townhomes

| By Square Feet        | 04-2023 | 04-2024 | Change  |
|-----------------------|---------|---------|---------|
| 1,500 Sq Ft and Below | 11,904  | 10,417  | - 12.5% |
| 1,501 to 2,000 Sq Ft  | 5,913   | 5,142   | - 13.0% |
| 2,001 to 3,000 Sq Ft  | 4,894   | 4,343   | - 11.3% |
| 3,001 to 4,000 Sq Ft  | 1,572   | 1,421   | - 9.6%  |
| 4,001 to 6,000 Sq Ft  | 590     | 566     | - 4.1%  |
| 6,001 Sq Ft and Above | 160     | 168     | + 5.0%  |
| All Square Footage    | 25,008  | 22,057  | - 11.8% |

| 04-2023 | 04-2024 | Change  | 04-2023 | 04-2024 | Change  |
|---------|---------|---------|---------|---------|---------|
| 4,954   | 4,191   | - 15.4% | 6,950   | 6,226   | - 10.4% |
| 4,368   | 3,691   | - 15.5% | 1,545   | 1,451   | - 6.1%  |
| 4,464   | 3,972   | - 11.0% | 404     | 371     | - 8.2%  |
| 1,542   | 1,385   | - 10.2% | 30      | 36      | + 20.0% |
| 580     | 554     | - 4.5%  | 10      | 12      | + 20.0% |
| 160     | 168     | + 5.0%  | 0       | 0       | --      |
| 16,069  | 13,961  | - 13.1% | 8,939   | 8,096   | - 9.4%  |

# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month. **Based on a rolling 12-month median.**



| All Properties        |             |             |         |
|-----------------------|-------------|-------------|---------|
| By Square Feet        | 04-2023     | 04-2024     | Change  |
| 1,500 Sq Ft and Below | \$648,943   | \$685,000   | + 5.6%  |
| 1,501 to 2,000 Sq Ft  | \$850,000   | \$904,500   | + 6.4%  |
| 2,001 to 3,000 Sq Ft  | \$1,100,000 | \$1,205,000 | + 9.5%  |
| 3,001 to 4,000 Sq Ft  | \$1,676,000 | \$1,730,000 | + 3.2%  |
| 4,001 to 6,000 Sq Ft  | \$2,700,000 | \$2,897,500 | + 7.3%  |
| 6,001 Sq Ft and Above | \$5,225,000 | \$5,800,000 | + 11.0% |
| All Square Footage    | \$812,000   | \$868,636   | + 7.0%  |

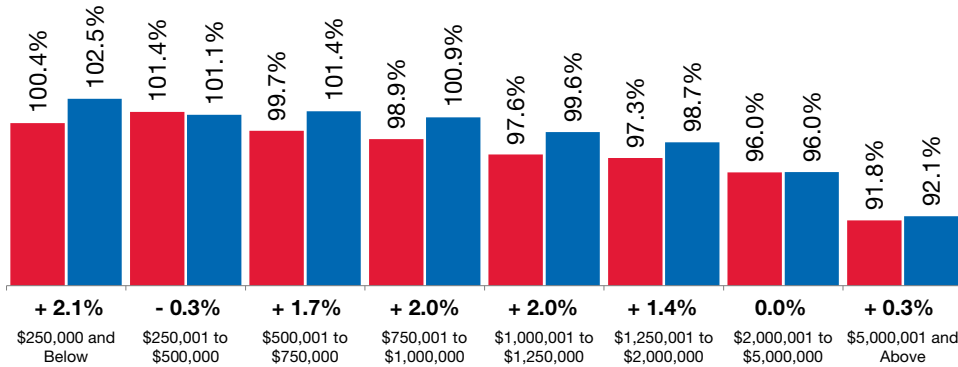
| Single-Family Homes |             |         | Condos - Townhomes |             |         |
|---------------------|-------------|---------|--------------------|-------------|---------|
| 04-2023             | 04-2024     | Change  | 04-2023            | 04-2024     | Change  |
| \$727,250           | \$775,000   | + 6.6%  | \$565,000          | \$600,000   | + 6.2%  |
| \$860,000           | \$905,000   | + 5.2%  | \$825,000          | \$890,000   | + 7.9%  |
| \$1,100,000         | \$1,200,000 | + 9.1%  | \$1,275,000        | \$1,430,000 | + 12.2% |
| \$1,664,500         | \$1,725,000 | + 3.6%  | \$2,037,500        | \$2,175,000 | + 6.7%  |
| \$2,700,000         | \$2,867,500 | + 6.2%  | \$2,580,000        | \$4,015,000 | + 55.6% |
| \$5,225,000         | \$5,800,000 | + 11.0% | --                 | --          | --      |
| \$925,000           | \$1,000,000 | + 8.1%  | \$625,000          | \$660,000   | + 5.6%  |

# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, in a given month, not accounting for seller concessions. **Based on a rolling 12-month average.**

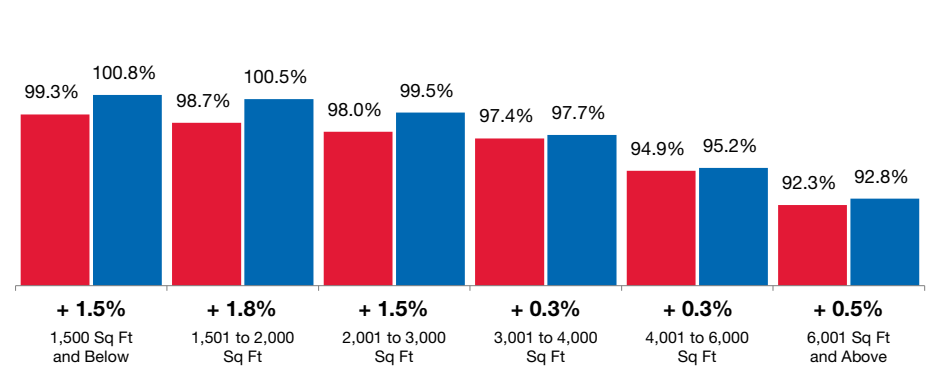
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



## All Properties

| By Price Range             | 04-2023 | 04-2024 | Change |
|----------------------------|---------|---------|--------|
| \$250,000 and Below        | 100.4%  | 102.5%  | + 2.1% |
| \$250,001 to \$500,000     | 101.4%  | 101.1%  | - 0.3% |
| \$500,001 to \$750,000     | 99.7%   | 101.4%  | + 1.7% |
| \$750,001 to \$1,000,000   | 98.9%   | 100.9%  | + 2.0% |
| \$1,000,001 to \$1,250,000 | 97.6%   | 99.6%   | + 2.0% |
| \$1,250,001 to \$2,000,000 | 97.3%   | 98.7%   | + 1.4% |
| \$2,000,001 to \$5,000,000 | 96.0%   | 96.0%   | 0.0%   |
| \$5,000,001 and Above      | 91.8%   | 92.1%   | + 0.3% |
| All Price Ranges           | 98.8%   | 100.1%  | + 1.3% |

## Single-Family Homes

| 04-2023 | 04-2024 | Change | 04-2023 | 04-2024 | Change |
|---------|---------|--------|---------|---------|--------|
| 96.7%   | 101.6%  | + 5.1% | 102.1%  | 103.4%  | + 1.3% |
| 100.4%  | 101.4%  | + 1.0% | 101.5%  | 101.1%  | - 0.4% |
| 99.8%   | 102.4%  | + 2.6% | 99.6%   | 100.6%  | + 1.0% |
| 99.0%   | 101.2%  | + 2.2% | 98.7%   | 100.1%  | + 1.4% |
| 97.5%   | 99.8%   | + 2.4% | 97.9%   | 98.6%   | + 0.7% |
| 97.4%   | 99.0%   | + 1.6% | 96.8%   | 97.2%   | + 0.4% |
| 96.0%   | 96.2%   | + 0.2% | 96.1%   | 94.9%   | - 1.2% |
| 91.7%   | 92.2%   | + 0.5% | 96.7%   | 88.9%   | - 8.1% |
| 98.3%   | 100.1%  | + 1.8% | 99.6%   | 100.1%  | + 0.5% |

## Condos - Townhomes

| By Square Feet        | 04-2023 | 04-2024 | Change |
|-----------------------|---------|---------|--------|
| 1,500 Sq Ft and Below | 99.3%   | 100.8%  | + 1.5% |
| 1,501 to 2,000 Sq Ft  | 98.7%   | 100.5%  | + 1.8% |
| 2,001 to 3,000 Sq Ft  | 98.0%   | 99.5%   | + 1.5% |
| 3,001 to 4,000 Sq Ft  | 97.4%   | 97.7%   | + 0.3% |
| 4,001 to 6,000 Sq Ft  | 94.9%   | 95.2%   | + 0.3% |
| 6,001 Sq Ft and Above | 92.3%   | 92.8%   | + 0.5% |
| All Square Footage    | 98.8%   | 100.1%  | + 1.3% |

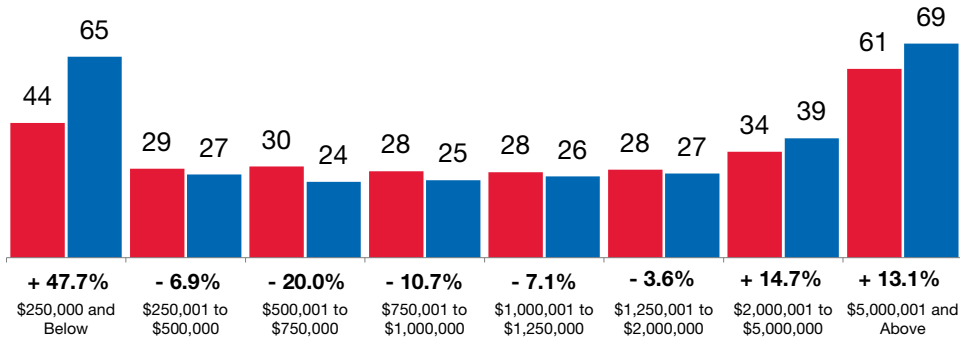
| 04-2023 | 04-2024 | Change | 04-2023 | 04-2024 | Change |
|---------|---------|--------|---------|---------|--------|
| 99.3%   | 101.5%  | + 2.2% | 100.0%  | 100.4%  | + 0.4% |
| 98.6%   | 100.9%  | + 2.3% | 98.7%   | 99.5%   | + 0.8% |
| 98.0%   | 99.6%   | + 1.6% | 98.0%   | 98.0%   | 0.0%   |
| 97.5%   | 97.8%   | + 0.3% | 95.6%   | 94.7%   | - 0.9% |
| 95.0%   | 95.3%   | + 0.3% | 93.2%   | 90.2%   | - 3.2% |
| 92.3%   | 92.8%   | + 0.5% | --      | --      | --     |
| 98.3%   | 100.1%  | + 1.8% | 99.6%   | 100.1%  | + 0.5% |

# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted, in a given month.  
Based on a rolling 12-month average.

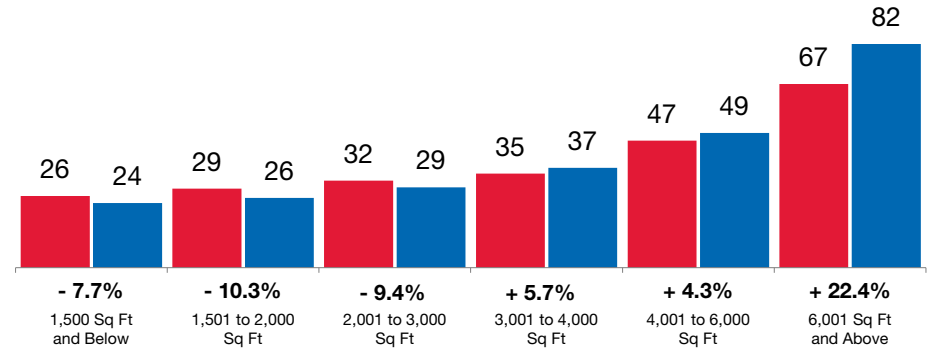
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



## All Properties

| By Price Range             | 04-2023   | 04-2024   | Change        |
|----------------------------|-----------|-----------|---------------|
| \$250,000 and Below        | 44        | 65        | + 47.7%       |
| \$250,001 to \$500,000     | 29        | 27        | - 6.9%        |
| \$500,001 to \$750,000     | 30        | 24        | - 20.0%       |
| \$750,001 to \$1,000,000   | 28        | 25        | - 10.7%       |
| \$1,000,001 to \$1,250,000 | 28        | 26        | - 7.1%        |
| \$1,250,001 to \$2,000,000 | 28        | 27        | - 3.6%        |
| \$2,000,001 to \$5,000,000 | 34        | 39        | + 14.7%       |
| \$5,000,001 and Above      | 61        | 69        | + 13.1%       |
| <b>All Price Ranges</b>    | <b>29</b> | <b>27</b> | <b>- 6.9%</b> |

## Single-Family Homes

| 04-2023   | 04-2024   | Change        | 04-2023   | 04-2024   | Change        |
|-----------|-----------|---------------|-----------|-----------|---------------|
| 41        | 80        | + 95.1%       | 45        | 49        | + 8.9%        |
| 39        | 35        | - 10.3%       | 27        | 26        | - 3.7%        |
| 32        | 26        | - 18.8%       | 27        | 24        | - 11.1%       |
| 28        | 25        | - 10.7%       | 26        | 25        | - 3.8%        |
| 28        | 26        | - 7.1%        | 26        | 28        | + 7.7%        |
| 28        | 27        | - 3.6%        | 31        | 29        | - 6.5%        |
| 33        | 38        | + 15.2%       | 40        | 46        | + 15.0%       |
| 62        | 70        | + 12.9%       | 15        | 48        | + 220.0%      |
| <b>30</b> | <b>28</b> | <b>- 6.7%</b> | <b>28</b> | <b>26</b> | <b>- 7.1%</b> |

## Condos - Townhomes

| By Square Feet            | 04-2023   | 04-2024   | Change        |
|---------------------------|-----------|-----------|---------------|
| 1,500 Sq Ft and Below     | 26        | 24        | - 7.7%        |
| 1,501 to 2,000 Sq Ft      | 29        | 26        | - 10.3%       |
| 2,001 to 3,000 Sq Ft      | 32        | 29        | - 9.4%        |
| 3,001 to 4,000 Sq Ft      | 35        | 37        | + 5.7%        |
| 4,001 to 6,000 Sq Ft      | 47        | 49        | + 4.3%        |
| 6,001 Sq Ft and Above     | 67        | 82        | + 22.4%       |
| <b>All Square Footage</b> | <b>29</b> | <b>27</b> | <b>- 6.9%</b> |

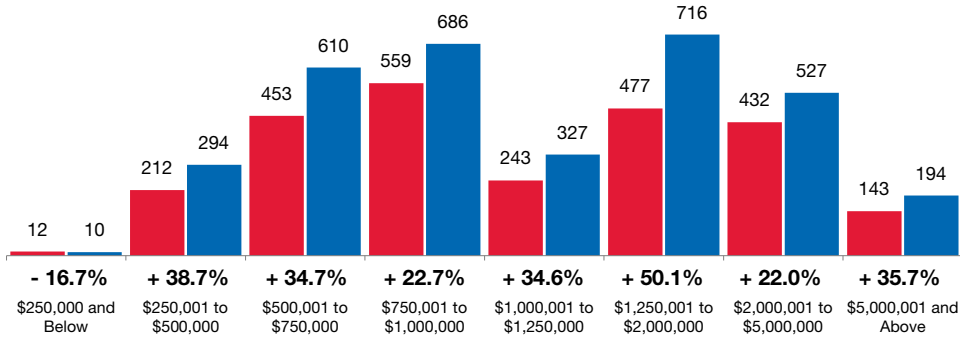
| 04-2023   | 04-2024   | Change        | 04-2023   | 04-2024   | Change        |
|-----------|-----------|---------------|-----------|-----------|---------------|
| 26        | 23        | - 11.5%       | 26        | 24        | - 7.7%        |
| 28        | 25        | - 10.7%       | 31        | 27        | - 12.9%       |
| 32        | 29        | - 9.4%        | 34        | 37        | + 8.8%        |
| 34        | 37        | + 8.8%        | 44        | 41        | - 6.8%        |
| 47        | 48        | + 2.1%        | 35        | 132       | + 277.1%      |
| 67        | 82        | + 22.4%       | --        | --        | --            |
| <b>30</b> | <b>28</b> | <b>- 6.7%</b> | <b>28</b> | <b>26</b> | <b>- 7.1%</b> |

# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.  
Based on one month of activity.

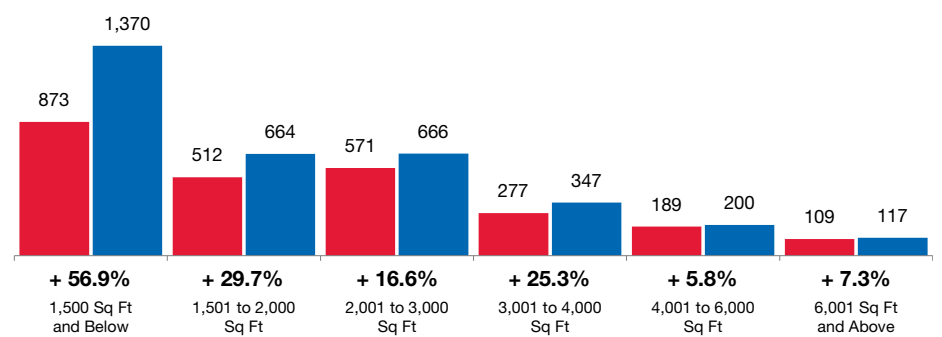
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



## All Properties

| By Price Range             | 04-2023      | 04-2024      | Change         |
|----------------------------|--------------|--------------|----------------|
| \$250,000 and Below        | 12           | 10           | - 16.7%        |
| \$250,001 to \$500,000     | 212          | 294          | + 38.7%        |
| \$500,001 to \$750,000     | 453          | 610          | + 34.7%        |
| \$750,001 to \$1,000,000   | 559          | 686          | + 22.7%        |
| \$1,000,001 to \$1,250,000 | 243          | 327          | + 34.6%        |
| \$1,250,001 to \$2,000,000 | 477          | 716          | + 50.1%        |
| \$2,000,001 to \$5,000,000 | 432          | 527          | + 22.0%        |
| \$5,000,001 and Above      | 143          | 194          | + 35.7%        |
| <b>All Price Ranges</b>    | <b>2,531</b> | <b>3,364</b> | <b>+ 32.9%</b> |

## Single-Family Homes

| 04-2023      | 04-2024      | Change         | 04-2023    | 04-2024      | Change         |
|--------------|--------------|----------------|------------|--------------|----------------|
| 7            | 4            | - 42.9%        | 5          | 6            | + 20.0%        |
| 53           | 39           | - 26.4%        | 159        | 255          | + 60.4%        |
| 214          | 170          | - 20.6%        | 239        | 440          | + 84.1%        |
| 418          | 455          | + 8.9%         | 141        | 231          | + 63.8%        |
| 186          | 255          | + 37.1%        | 57         | 72           | + 26.3%        |
| 368          | 533          | + 44.8%        | 109        | 183          | + 67.9%        |
| 373          | 443          | + 18.8%        | 59         | 84           | + 42.4%        |
| 137          | 185          | + 35.0%        | 6          | 9            | + 50.0%        |
| <b>1,756</b> | <b>2,084</b> | <b>+ 18.7%</b> | <b>775</b> | <b>1,280</b> | <b>+ 65.2%</b> |

## Condos - Townhomes

| By Square Feet            | 04-2023      | 04-2024      | Change         |
|---------------------------|--------------|--------------|----------------|
| 1,500 Sq Ft and Below     | 873          | 1,370        | + 56.9%        |
| 1,501 to 2,000 Sq Ft      | 512          | 664          | + 29.7%        |
| 2,001 to 3,000 Sq Ft      | 571          | 666          | + 16.6%        |
| 3,001 to 4,000 Sq Ft      | 277          | 347          | + 25.3%        |
| 4,001 to 6,000 Sq Ft      | 189          | 200          | + 5.8%         |
| 6,001 Sq Ft and Above     | 109          | 117          | + 7.3%         |
| <b>All Square Footage</b> | <b>2,531</b> | <b>3,364</b> | <b>+ 32.9%</b> |

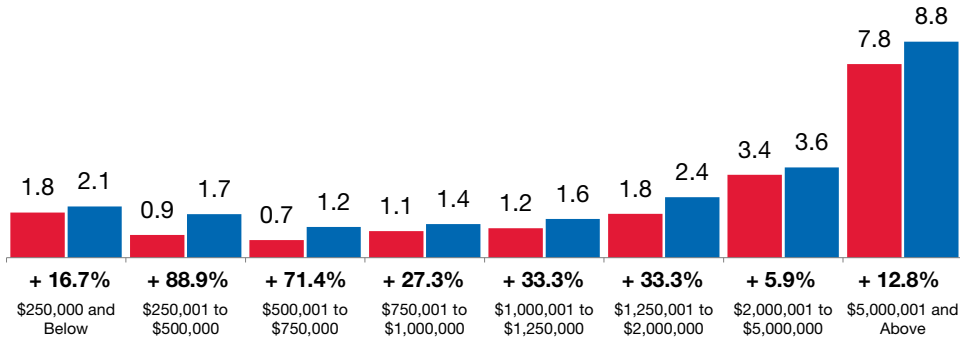
| 04-2023      | 04-2024      | Change         | 04-2023    | 04-2024      | Change         |
|--------------|--------------|----------------|------------|--------------|----------------|
| 348          | 446          | + 28.2%        | 525        | 924          | + 76.0%        |
| 360          | 414          | + 15.0%        | 152        | 250          | + 64.5%        |
| 494          | 584          | + 18.2%        | 77         | 82           | + 6.5%         |
| 267          | 331          | + 24.0%        | 10         | 16           | + 60.0%        |
| 178          | 193          | + 8.4%         | 11         | 7            | - 36.4%        |
| 109          | 116          | + 6.4%         | 0          | 1            | --             |
| <b>1,756</b> | <b>2,084</b> | <b>+ 18.7%</b> | <b>775</b> | <b>1,280</b> | <b>+ 65.2%</b> |

# Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, **based on one month of activity**, divided by the average monthly pending sales from the last 12 months.

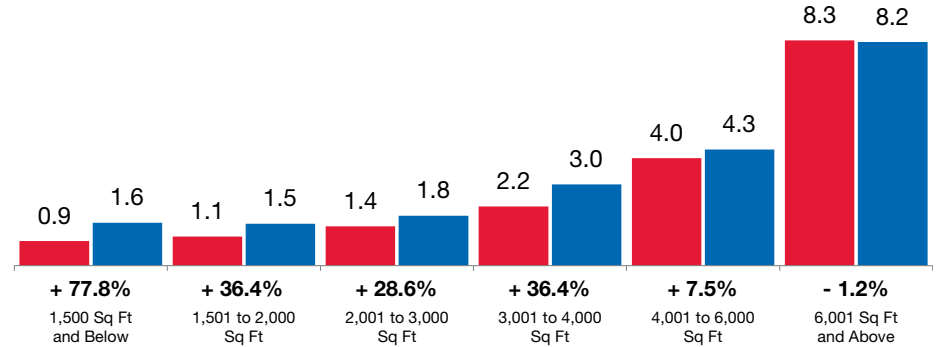
## By Price Range

■ 04-2023 ■ 04-2024



## By Square Feet

■ 04-2023 ■ 04-2024



### All Properties

| By Price Range             | 04-2023    | 04-2024    | Change         |
|----------------------------|------------|------------|----------------|
| \$250,000 and Below        | 1.8        | 2.1        | + 16.7%        |
| \$250,001 to \$500,000     | 0.9        | 1.7        | + 88.9%        |
| \$500,001 to \$750,000     | 0.7        | 1.2        | + 71.4%        |
| \$750,001 to \$1,000,000   | 1.1        | 1.4        | + 27.3%        |
| \$1,000,001 to \$1,250,000 | 1.2        | 1.6        | + 33.3%        |
| \$1,250,001 to \$2,000,000 | 1.8        | 2.4        | + 33.3%        |
| \$2,000,001 to \$5,000,000 | 3.4        | 3.6        | + 5.9%         |
| \$5,000,001 and Above      | 7.8        | 8.8        | + 12.8%        |
| <b>All Price Ranges</b>    | <b>1.2</b> | <b>1.8</b> | <b>+ 50.0%</b> |

### Single-Family Homes

| 04-2023    | 04-2024    | Change         | 04-2023    | 04-2024    | Change         |
|------------|------------|----------------|------------|------------|----------------|
| 2.4        | 1.5        | - 37.5%        | 1.2        | 2.1        | + 75.0%        |
| 1.7        | 2.0        | + 17.6%        | 0.8        | 1.7        | + 112.5%       |
| 0.6        | 0.8        | + 33.3%        | 0.8        | 1.6        | + 100.0%       |
| 1.0        | 1.2        | + 20.0%        | 1.2        | 1.8        | + 50.0%        |
| 1.1        | 1.5        | + 36.4%        | 1.5        | 1.7        | + 13.3%        |
| 1.6        | 2.2        | + 37.5%        | 2.5        | 3.5        | + 40.0%        |
| 3.3        | 3.6        | + 9.1%         | 4.0        | 4.2        | + 5.0%         |
| 7.6        | 8.5        | + 11.8%        | 4.5        | 7.5        | + 66.7%        |
| <b>1.3</b> | <b>1.8</b> | <b>+ 38.5%</b> | <b>1.1</b> | <b>1.9</b> | <b>+ 72.7%</b> |

### Condos - Townhomes

| By Square Feet            | 04-2023    | 04-2024    | Change         |
|---------------------------|------------|------------|----------------|
| 1,500 Sq Ft and Below     | 0.9        | 1.6        | + 77.8%        |
| 1,501 to 2,000 Sq Ft      | 1.1        | 1.5        | + 36.4%        |
| 2,001 to 3,000 Sq Ft      | 1.4        | 1.8        | + 28.6%        |
| 3,001 to 4,000 Sq Ft      | 2.2        | 3.0        | + 36.4%        |
| 4,001 to 6,000 Sq Ft      | 4.0        | 4.3        | + 7.5%         |
| 6,001 Sq Ft and Above     | 8.3        | 8.2        | - 1.2%         |
| <b>All Square Footage</b> | <b>1.2</b> | <b>1.8</b> | <b>+ 50.0%</b> |

| 04-2023    | 04-2024    | Change         | 04-2023    | 04-2024    | Change         |
|------------|------------|----------------|------------|------------|----------------|
| 0.9        | 1.3        | + 44.4%        | 0.9        | 1.8        | + 100.0%       |
| 1.0        | 1.3        | + 30.0%        | 1.2        | 2.1        | + 75.0%        |
| 1.4        | 1.8        | + 28.6%        | 2.4        | 2.5        | + 4.2%         |
| 2.1        | 2.9        | + 38.1%        | 4.0        | 4.9        | + 22.5%        |
| 3.8        | 4.2        | + 10.5%        | 11.0       | 3.5        | - 68.2%        |
| 8.3        | 8.1        | - 2.4%         | --         | --         | --             |
| <b>1.3</b> | <b>1.8</b> | <b>+ 38.5%</b> | <b>1.1</b> | <b>1.9</b> | <b>+ 72.7%</b> |