

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

Weston Market Report

Year To Date Through August 31, 2019

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

| | 2019 | 2018 | % CHANGE |
|--|--------------|--------------|----------|
| Houses: Closings in August | 17 | 20 | -15% |
| Houses: Closings First Eight Months | 111 | 113 | -1.8% |
| Houses: Average Closing Price First Eight Months | \$797,196 | \$803,536 | -0.8% |
| Houses: Active Inventory August 31st | 166 | 170 | -2.4% |
| House \$ Volume of Closings First Eight Months | \$88,488,774 | \$90,799,540 | -2.5% |

Weston Closings: First Eight Months

Houses



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Data sourced from Greenwich MLS and Connecticut Smart MLS. Active Inventory includes Active and Contingent Contract status. Closings do not include non-mls, multi-family or land properties.

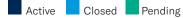
Weston



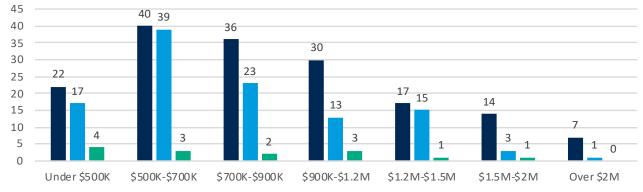
Number of Houses Closed: First Eight Months

| | 2019 | 2018 | % |
|---------------|------|------|-------|
| Under \$500K | 17 | 18 | -5.6% |
| \$500K-\$700K | 39 | 40 | -2.5% |
| \$700K-\$900K | 23 | 24 | -4.2% |
| \$900K-\$1.2M | 13 | 10 | +30% |
| \$1.2M-\$1.5M | 15 | 16 | -6.3% |
| \$1.5M-\$2M | 3 | 4 | -25% |
| Over \$2M | 1 | 1 | 0% |

Houses Active/Closed/Pending 2019 Active/Pending as of August 31st; Closed: First Eight Months







Town Comparison: Sold Houses - First Eight Months

| Town | # of Closed Houses | | % change | Median Clo | Median Closing Price | |
|------------------|--------------------|------|----------|-------------|----------------------|--------|
| | 2019 | 2018 | | 2019 | 2018 | |
| Darien | 206 | 192 | +7.3% | \$1,250,000 | \$1,426,250 | -12.4% |
| Easton | 89 | 96 | -7.3% | \$560,000 | \$558,500 | +0.3% |
| Fairfield | 548 | 536 | +2.2% | \$580,000 | \$639,000 | -9.2% |
| All of Greenwich | 354 | 412 | -14.1% | \$1,950,000 | \$1,850,000 | +5.4% |
| New Canaan | 172 | 155 | +11% | \$1,212,500 | \$1,380,000 | -12.1% |
| Norwalk | 434 | 460 | -5.7% | \$489,500 | \$515,000 | -5% |
| Redding | 83 | 90 | -7.8% | \$535,000 | \$553,000 | -3.3% |
| Ridgefield | 232 | 238 | -2.5% | \$638,000 | \$648,000 | -1.5% |
| Rowayton* | 49 | 52 | -5.8% | \$1,111,000 | \$885,750 | +25.4% |
| Stamford | 490 | 512 | -4.3% | \$584,838 | \$590,000 | -0.9% |
| Weston | 111 | 113 | -1.8% | \$699,000 | \$690,000 | +1.3% |
| Westport | 239 | 305 | -21.6% | \$1,197,500 | \$1,247,500 | -4% |
| Wilton | 164 | 142 | +15.5% | \$722,500 | \$823,750 | -12.3% |

*Rowayton closed data also included in Norwalk.

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